

NYS AFCSE-HVNE MINUTES FOR 5/20/19

Meeting was called to order at 4:00.

LOCATION: Sierra Lily, Poughkeepsie

IN ATTENDANCE: Ann Marie Giacoia, Margot Tucker, Stefanie Rice, Kathy Croft, Mary Long, Alice Holzmann, Chip Hoagg, Ann Sicheri, Marie Elliott, Carol King.

SPEAKER: JOHN BOCCINO, ENTREPRENEUR

*Mr. Boccino gave us many insider secrets of a successful business leader to share with our students included but not limited to:

- Active membership in trade associations is crucial.
- Networking with like minded entrepreneurs and the community plays a big role.
- You must keep abreast of changes in the industry as they are happening.
- Businesses become stagnant if they are not nourished.
- Your job is to not only sell products, but to see yourself.
- You must focus on the experience of the customers.
- Having an active email list and a social media presence is a must in today's market.
- Giving back to the community is a great way to give your business a larger purpose and to show the community that you appreciate their support.

NYS INFORMATION

*The president position on the state board is open. It entails attending 2 meetings a year.

*The state conference will be held in Oneonta July 23 and 24th.

For more information:

<http://www.nysafcse.org/Events/FCS-Road-to-be-CTE?fbclid=IwAR0fMfi8B-T1lzUnxMjK97zuBgzwco9w76k30DkPss-xKYXqgjppelXxiv4>

*Mary Beth brought the list of PD topics and asked everyone to think of ideas for 2019-2020

There will be a PD planning meeting on Wednesday, 7/10 at 10:00 at the Palace Diner in Poughkeepsie. All members are welcome to attend.

*We discussed putting together a fundraiser basket for the state conference from our chapter.

*There was a motion to have Alice put together the basket for the group limited to \$75 from the Treasury. It was seconded and voted on.

Alice will put together a basket for the state conference fundraiser valued at \$75.

*Margot shared that there is an increased focus on PBL at the state level.

*It was suggested that we try to have the educator that presented to the state come to our regional meeting in the fall.

*Stefanie asked if the group was interested in having the regional meeting on election day at Arlington High School as we did last year. The feedback from group members was positive.

CONTINUED...

HVNE BUSINESS

*Treasury: There was a motion to have 2 members on the account at all times. There was another motion that the group's money should be held in a fee-free account with no minimum balance. The rationale given is that we should be able to use and access all of the funds that we have in order to provide students with scholarships, reimburse meeting hosts up to \$25 for costs, or donate to charity.

We will nominate at least one other member for the treasurer position at the next meeting.

The treasurers will find a fee free account with no minimum balance.

Meeting hosts will be reimbursed up to \$25 (with a receipt) for incidentals.

Money in the account currently being used to hold the minimum balance will be used on scholarships for students at the banquet.

The meeting adjourned at 6:30.